Nature Life Fruit B.V.

Capucijnenweg 9, 6286 BA Wittem, Netherlands

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mailto:rs@naturelifefruit.com



Request for Quotation: Pineapples

Subject: Request for Quotation - Supply of Pineapples for Distribution in Poland

Dear Supplier],

We are a professional fruit distribution company based in the Netherlands and Poland, supplying large supermarket chains in Poland. We are seeking a reliable supplier for pineapples and would like to request a quotation for the following: **Product Specifications:**

1. Packaging:

- 1. Box dimensions: 30x40x15 cm, with 5 kg per box.
- 2. Clean and intact, without any foreign labels, approved for contact with food.
- 3. Packaging must be uniform, containing pineapples of the same origin, variety, quality, size, and color.
- 2. Mass Range per Piece: 900g to 2200g.

3. Caliber:

- 1. Caliber 6: 1750-2200g.
- 2. Caliber 7: 1500-1850g.
- 3. Caliber 8: 1350-1700g.
- 4. Caliber 9: 1200-1550g.
- 5. Caliber 10: 1000-1350g.
- 6. Difference in mass per piece: up to 400g.

4. Color Scale:

- 1. C1: Starts to turn yellow/orange on ¼ of the surface.
- 2. C2: Starts to turn yellow/orange on ½ of the surface.

5. Minimum Requirements:

- 1. All fruits and crowns should look fresh, without any signs of withering.
- 2. The crown may be reduced/pruned but must be compact, without dry or damaged leaves.
- 3. Healthy fruits; excluding any products that start to rot or become spoiled.
- 4. Clean, free from visible foreign bodies, virtually pest-free, and free from pest damage.

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- 5. Free from abnormal external moisture, foreign odors, or tastes.
- 6. Flesh must be in good condition, without color changes (internal browning).
- 7. Free from blemishes, unhealed cuts, bruises, burns, holes, and cracks.
- 8. The sugar content in the pulp should be at least 13° on the Brix scale.
- 9. The stem should be cut cleanly and should not be longer than 2.5 cm.

6. Accepted Damages:

- 1. **Small Defects:** Up to 10% of the product, including minor shape or color defects, slight discolored areas, and minor skin defects.
- 2. Large Defects: Up to 5% of the product, including more significant shape or skin defects, with tolerance for up to 1% of products that do not meet minimum requirements.

7. Uniformity:

1. Contents of each package must be uniform, with pineapples of the same origin, variety, quality, size, and color.

8. Labeling:

- 1. Must include supplier name, product type, country of origin, commercial specifications, and preservatives used.
- 2. Labeling must be in Polish.

Quantity Required:

• Initially one container, thereafter, 3 containers of 20 tons each per month, with the possibility of increasing volumes based on performance.

Supplier Requirements:

- **Experience:** Provide details of your experience in supplying pineapples at these volumes and to the European market.
- **Transport:** CIF (Cost, Insurance, and Freight) to Poland, including transport to the buyer's main warehouse.
- Compliance: Products must meet Polish and EU food safety regulations.

Quotation Details:

- Price per ton (CIF Poland).
- Transport and insurance costs included.
- Lead time for delivery.
- Payment terms.

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Please include any additional information about your company, certifications, and previous experience with similar shipments. We look forward to receiving your quotation by August 19, 2024.

Best Regards,

Ruud Straat, Director Sales and Import Europe Rafal Tomaszweski, Director Poland Import

For any inquiries, you can call directly at

+31 6 2222 8534 in the Netherlands, also on WhatsApp

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