T. +31-6-2222 8534 mailto:rs@naturelifefruit.com



Request for Quotation: Avocados

Subject: Request for Quotation - Supply of Avocados for Distribution in Poland

Dear Supplier,

We are a professional fruit distribution company based in the Netherlands and Poland, supplying large supermarket chains in Poland. We are seeking a reliable supplier for avocados and would like to request a quotation for the following:

Product Specifications:

- 1. Variety: Green-Fuerte, with Hass as an option.
- 2. Caliber: 6-8 pieces per 2 kg packaging.
- 3. Packaging:
 - 1. Dimensions: 30x20x10 cm.
 - 2. Fruits packed on a cardboard tray.
 - 3. Packaging must be clean, intact, and free from any foreign labels.
 - 4. Materials used for packaging must be new, clean, and food-safe.
- 4. Hardness: 6-18, with fruits chilled at 4 to 7°C.

5. Minimum Requirements:

- 1. Undamaged and healthy; no signs of rot or spoilage.
- 2. Clean, free from any visible foreign contaminants.
- 3. Firm, without excessive surface moisture.
- 4. Free from pests and damage caused by pests.
- 5. Without foreign odors or flavors.
- 6. Stem length: not longer than 10mm.
- 7. Ripe fruit should be free from bitterness.

6. Maturity:

- 1. Minimum dry matter content:
 - 1. 21% for Hass variety.
 - 2. 20% for Fuerte, Pinkerton, Reed, Edranol varieties.
 - 3. 19% for other varieties, except those for which lower dry matter content is acceptable.

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7. Accepted Damages:

- 1. **Small Defects:** Up to 10% of the product, including minor shape or color defects, or small skin defects.
- 2. Large Defects: Up to 5% of the product, including shape defects or minor skin damage, with tolerance for up to 1% of products that do not meet minimum requirements.

8. Uniformity:

1. Contents of each package must be uniform, with fruits of the same origin, variety, quality, ripeness, size, and color.

9. Labeling:

- 1. Must include supplier/distributor name, product character, variety name, country of origin, commercial specification, and product identification batch number.
- 2. Labeling must be in Polish.

Quantity Required:

• Initially one container, thereafter, 3 containers of 20 tons each per month, with the possibility of increasing volumes based on performance.

Supplier Requirements:

- **Experience:** Provide details of your experience in supplying avocados at these volumes and to the European market.
- **Transport:** CIF (Cost, Insurance, and Freight) to Poland, including transport to the buyer's main warehouse.
- **Compliance:** Products must meet Polish and EU food safety regulations.

Quotation Details:

- Price per ton (CIF Poland).
- Transport and insurance costs included.
- Lead time for delivery.
- Payment terms.

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Please include any additional information about your company, certifications, and previous experience with similar shipments. We look forward to receiving your quotation by August 19, 2024.

Best Regards,

Ruud Straat, Director Sales and Import Europe Rafal Tomaszweski, Director Poland Import

For any inquiries, you can call directly at

+31 6 2222 8534 in the Netherlands, also on WhatsApp

Email: rs@naturelifefruit.com